

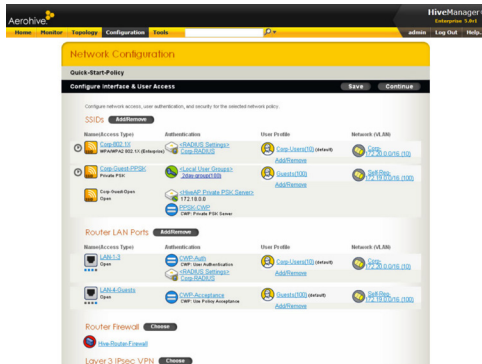
Cloud Services

At-a-Glance

Cloud networking introduces a new way to quickly deploy distributed enterprise networks. It delivers enterprise-class network capabilities via an application that reduces capital investment in additional networking equipment. Unlike traditional hardware-based legacy solutions, cloud networking is extremely simple, enabling enterprises to deploy locations in minutes and operate their distributed networks via a cloud-based application, while providing unprecedented levels of centralized control and network visibility. Cloud networking delivers the following benefits:

- Lower CAPEX costs
- Centralized upgrades and backups
- Start small & gradually expand
- Access information at any time from any Web-enabled device
- High availability
- Green solution — requires no rack space or power consumption

Aerohive Networks understands the emergence of cloud networking technology and simplifies networking by reducing the cost and complexity of distributed enterprise deployments with its cloud-enabled networking solutions. The Aerohive Cloud Services Platform is a globally distributed, cloud-based infrastructure that is home to Aerohive-developed SaaS applications including HiveManager Online, ID Manager, and Branch on Demand.



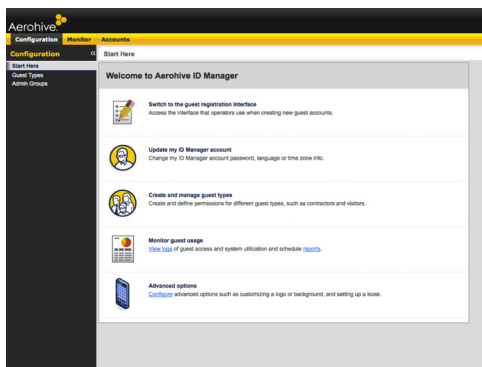
Aerohive HiveManager Online

HiveManager Online

HiveManager Online is a cloud-based SaaS network management system for Aerohive network devices. HiveManager Online eliminates CAPEX associated with dedicated network management appliance and shifts expenses into a pay-as-you go model. This reduces the initial costs of network management. There's no management appliance to deploy, manage, or take up any rack space per location. Since it's a cloud-based solution, it simplifies a company's ability to manage one or many locations. Network management can be done centrally by just one IT person and can easily be done via a Web browser from any location at any time.

HiveManager Online is hosted within secure Tier IV SAS 70 Type II datacenters, with scheduled backups and disaster recovery capabilities.

www.aerohive.com/products/cloud-services-platform/hivemanager-online



Aerohive ID Manager

ID Manager

ID Manager is the first enterprise guest management system to leverage the cloud to simplify and automate the deployment and maintenance of enterprise guest management. Aerohive simplifies guest management by combining industry-leading authentication integration with the Aerohive Cloud Services Platform to eliminate the need for any additional hardware or software to deliver a scalable, simple-to administer enterprise guest management solution that streamlines the on-boarding of visitors.

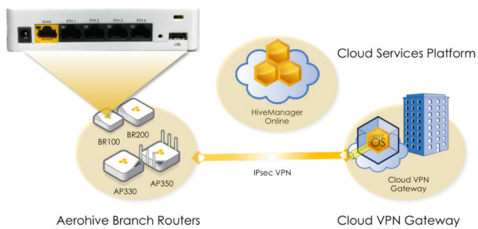
All Aerohive devices run HiveOS, Aerohive's network operating system, and already provide industry-leading authentication services and integration with existing directory services such as RADIUS. ID Manager leverages this capability and uses RadSec to create an authentication-specific private connection between the Aerohive devices and the Aerohive Cloud Services Platform. This allows for global security policies for any guest, and allows employees to instantly authorize enterprise visitors, which are then policed by corporate use policy, anywhere in the world. Multiple secure guest profiles can be established and automatically applied to the visitor — from casual guests to fully secure temporary employees — ensuring that every guest has precisely the access you intend without requiring intervention from IT or helpdesk staff. Credentials can be securely delivered by SMS to any mobile device, anywhere



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Aerohive Branch on Demand

in the world. In addition, WLAN communications can be protected by Aerohive's Private PSK (or PPSK) encryption, making sure no one can snoop the wireless traffic and that each device has its own secret password. Whether required at a single site or over a globally distributed, multi-lingual company, ID Manager's cloud-enabled flexibility and simplicity provides a complete solution for every site.

www.aerohive.com/products/cloud-services-platform/id-manager

Branch on Demand

The Aerohive Branch on Demand solution makes it easy to deploy corporate capabilities to employees anywhere, while reducing operational costs. The solution is a complete branch office network solution, purpose-built for small branches and teleworkers, that combines the BR Series branch router platforms, HiveOS routing capabilities, and a Cloud VPN gateway which all can be managed by Aerohive's Cloud Services Platform. Enterprises can provision branch office networks and teleworkers with just a few clicks.

The routers of the Branch on Demand solution are the key. Based on the HiveOS operating system, the branch routers require hardly any intervention from the end user. They simply plug the branch router in, and the device will leverage Aerohive's Cloud Services Platform to do the rest. The branch router will automatically find its HiveManager, download the corporate security policies, establish its VPN connection if necessary, and the office is up and running in minutes. No need to install complex VPN systems, download client software onto each user device, or train users on VPN use.

Aerohive NaaS (Network-as-a-Service) provides a cloud-enabled pay-as-you-go procurement model for network infrastructure and services. Similar to the HiveManager Online cloud-based SaaS, the Branch on Demand solution from Aerohive Networks is also available as a subscription.

www.aerohive.com/solutions/solutions-use-case/extending-your-enterprise

More Resources

Cloud Services Platform Details

www.aerohive.com/solutions/technology-behind-solution/cloud-platform

Cloud Services Platform: Security and Availability Controls White Paper

www.aerohive.com/pdfs/Cloud-Services-Platform-Whitepaper.pdf

Resource Center for Case Studies, Videos, and Other Collateral

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About Aerohive

Aerohive Networks reduces the cost and complexity of today's networks with cloud-enabled, distributed Wi-Fi and routing solutions for enterprises and medium sized companies including branch offices and teleworkers. Aerohive's award-winning cooperative control Wi-Fi architecture, public or private cloud-enabled network management, routing and VPN solutions eliminate costly controllers and single points of failure. This gives its customers mission critical reliability with granular security and policy enforcement and the ability to start small and expand without limitations. Aerohive was founded in 2006 and is headquartered in Sunnyvale, Calif. The company's investors include Kleiner Perkins Caufield & Byers, Lightspeed Venture Partners, Northern Light Venture Capital and New Enterprise Associates, Inc. (NEA).



Contact us today to learn how your organization can benefit from Aerohive wireless LAN architecture.

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